



October 4, 2016

EIS, Inc., a wholly-owned subsidiary of Genuine Parts Company (NYSE: GPC), has acquired Communications Products and Services (CPS), headquartered in Englewood, Colorado on October 3, 2016. CPS is a leading distributor of outside plant product solutions for both aerial and underground broadband cable and wireless network infrastructure. CPS primarily services the western USA from their single location in Englewood, Colorado.

Bob Thomas, Chief Executive Officer of EIS, said, "We are very pleased to bring Communications Products and Services into our Genuine Cable Group and the EIS family. CPS is one of the most successful distributors in the markets they serve and their team has built a great regional business since their founding in 1986. This acquisition will strengthen our business in the west and is a very important business building opportunity for the Genuine Cable Group and EIS".

Fred Briggs, CEO of CPS, commented, "I strongly believe that this is an excellent opportunity for both organizations. CPS brings more than 30 years of product and application knowledge and an established position in the markets we serve. CPS will complement the Genuine Cable Group / EIS reputation for customer service and geographic reach and Genuine Cable Group / EIS will enhance the ability of CPS to service our national accounts as well as expand our product offering and service capabilities. I believe this is a win for our companies and our customers".

#### About Genuine Parts Company (NYSE: GPC)

Genuine Parts Company is a distributor of automotive replacement parts in the U.S., Canada, Mexico and Australasia. The Company also distributes industrial replacement parts in the U.S., Canada and Mexico through its Motion Industries subsidiary. S. P. Richards Company, the Office Products Group, distributes business products in the U.S. and Canada. The Electrical/Electronic Group, EIS, Inc., distributes electrical and electronic components throughout the U.S., Canada and Mexico. Genuine Parts Company had 2015 revenues of \$15.3 billion.

For more information on Genuine Parts Company, please visit [www.genpt.com](http://www.genpt.com).

#### About EIS, Inc.

EIS is a wholly-owned subsidiary of GPC and one of North America's leading distributors of process materials, production supplies, specialty wire and cable, and value added fabricated parts supplying the electrical OEM, apparatus repair and various assembly markets with over 100,000 critical products from 39 branches and 7 fabrication facilities located in North America.

For more information on EIS, please visit [www.eis-inc.com](http://www.eis-inc.com).